



PMI UK Chapter
 Scottish Event 2010 – Glasgow
 Join Globally – Connect Locally

Date:- Monday 6th September 2010
 Event Type:- Afternoon event
 Venue: - KPMG, Glasgow
 Timing: - 1:00 pm – 6:00 pm

Agenda:-

1:00 - 1:15	Arrival & registration
1:15 - 1:30	Welcome and introduction by Neil Coutts, Chair Scotland Programmes Committee
1:30 - 2:30	Projects – the good the bad and the ugly? <i>Sam Subesinghe, Director, KPMG</i>
2:30 - 2:45	Refreshment break
2:45 - 3:45	Managing Difficult Stakeholders. <i>Frank P. Saladis PMP, Blue Marble Enterprizes Inc</i>
3:45 - 3:55	Capacity Building for Enterprise. <i>Daliah Haughton– Challenges Worldwide</i>
4:00 - 4:15	Refreshment break
4.15 - 5:15	Program Management – Beyond Standards and Guides. <i>Michel Thiry, Managing Partner, Valense Ltd</i>
5:15 - 5:45	<i>(Time permitting)</i> - Speaker Panel & Roundtable discussion
5.45 - 6:00	Conference summing up and close and socialising for those who can stay

Sam Subesinghe, Director, KPMG



Sam is a Director in Financial Services Performance & Technology practice. Sam has over 13 years experience in Financial Services, covering technology and business processing. He has led new business/service projects, process re-engineering programmes, systems implementations and project recovery assignments.

Sam has worked with top retail banks to transform their payments operations and technology. Sam lead a programme for the HM Revenue and Customs to develop requirements and assess business impacts for transition of payment services from the Bank of England to commercial service providers.

Sam has also led programme and project review teams for a large UK life and general insurance company. He worked as the Global Head of Change Audit and his team assessed programmes including Solvency II, new business and systems implementations.

Projects – The good, the bad and the ugly

We know the pitfalls of failing to follow the golden rules – get the requirements right, get real sponsorship, make sure the right people are engaged, get the controls in place. So why are successful projects still celebrated as the exception rather than the norm?

Frank P. Saladis PMP, President, Blue Marble Enterprizes Inc



Frank P. Saladis, PMP, is a Consultant and Instructor / Facilitator within the project management profession. He is a Project Management Professional and has been a featured presenter at the Project Management Institute® Annual Symposiums and World Congresses and many other project management events. Mr. Saladis is a graduate of the PMI Leadership Institute Masters Class and has held several positions within The Project Management Institute including President of the NYC Chapter, President of the Assembly of Chapter Presidents and Chair of the Education and Training Specific Interest Group. Mr. Saladis is the editor of the internationally distributed newsletter for allPM.com, and is the author of several project management books and numerous articles about project leadership. Mr. Saladis is the originator of International Project Management Day and was recognized as PMI Person of the Year for 2006.

Presentation Title: - Managing Difficult Stakeholders

Managing the daily challenges of a project to complete objectives and meet client expectations is a challenge regardless of project size and complexity. Dealing with changing, and seemingly unreasonable, demands and requirements of the client often tests the ability of the project manager and project team to remain focused on the project deliverables. Project managers and teams must develop skills and techniques that will assist them in maintaining an effective working relationship with their clients and recognize behaviour or situations that may lead to potential conflict, dissatisfaction or strained working relationships with clients. This program focuses on the importance of establishing a collaborative environment, setting and managing expectations, and dealing with clients who create difficult working environments.

Capacity Building for Enterprise. Daliah Haughton – Challenges Worldwide

Capacity Building for Enterprise (CBE) is a development project funded by the Scottish Government. By providing world class consultancy services to MSMEs (Micro, Small and Medium sized Enterprises) in Malawi it is intended to build indigenous consultancy capacity and expertise in Malawi in a sustainable way.

CBE is using UK Management Consultants, working on a pro bono basis, as its primary resource. Their role is to lead and direct consulting engagements and train and guide local associate consultants and apprentice consultants specifically recruited for CBE. The apprentices will acquire professional expertise and qualifications through a combination of a structured two-year training course and on the job training and mentoring from their UK and senior Malawian colleagues.

Michel Thiry, PMP, MSC, FAPM, PMI Fellow, Managing Partner, Valense Ltd



Michel Thiry has over 35 years worldwide professional experience and has worked in many cultural environments. He graduated as an architect and has worked on a number of major construction projects for over 20 years. Following a fruitful career in construction, he has now focused on combining his Value, Project and Program Management expertise to organisational issues. For the last 15 years Michel has provided his expertise to major organisation in various fields. He is a regular Keynote Speaker for major international events. He has written "Value management Practice" published by the PMI. Michel has an MSC in Organisational behaviour and is currently pursuing a PhD at Middlesex University. In 2006 he

has elected PMI Fellow for his continued contribution to project management and in 2007 was nominated Fellow of the Association for Project Management. In 2008 he was awarded a Life Achievement Award by the Canadian Society of Value Analysis.

Valense is an international multi-disciplinary network of professionals combining their knowledge to better understand & meet clients' organizational needs in complex and fast moving environments. Valense has four offices worldwide and over 30 partners and associates in more than 15 countries in all continents. This network enables us to provide personalized and consistent services to our clients worldwide. We have a history of successful projects and satisfied clients

Program Management – Beyond Standards and Guides

According to a number of CEO and CIO surveys, strategic thinking has been at the top of the leadership agenda for executives, but implementing a strategy to realise value is not as obvious as it seems and optimising the use of resources to achieve this is even less evident. Can programme management fill this gap?

Programme Management has emerged as a distinct discipline in the late 20th Century. It is now generally agreed that programmes are a significant undertaking consisting of multiple actions spanning multiple business areas to produce strategic benefits. The PMI, the OGC and the PMAJ (Project Management Association of Japan) have all published standards or guides on programme management in the last 10 years.

This presentation will start with the main standards and guides view to clarify what a programme is and develop a practice-based vision for programs. It will cover Program Maturity, four program components: Governance, Decision management, Benefits management and Stakeholder management; as well as the programme Life-Cycle.

Meet your PMI Colleagues! Share your experience and ideas with other Project Management professionals at Chapter meetings. This is Scotland's regular networking forum for the Project Management community.

Please book your place as soon as possible and at least one week before the event via our web site at www.pmi.org.uk. Look under Events, Scotland then click on the "Book" icon to the right of the event title

I look forward to seeing you on the day.

Neil Coutts
Chair, Scotland Programmes Committee
PMI UK Chapter

Event Details:-

When: - Monday 6th September 2010

Where: - **KPMG**
3rd Floor
191 West George Street
Glasgow
G2 2LJ

Costs: - Free to UK Chapter Members

PDUs: - Attendance at this PMI UK event attracts 3 PDU(s) towards the maintenance of your PMP certification. The claiming code will be issued on the day.

Office Locator Glasgow

KPMG LLP (UK)

3rd Floor
191 West George Street
Glasgow
G2 2LJ

Switchboard: 0141 226 5511

Visiting or travelling to Glasgow

Car

Approaching from the East

Exit the M8 at Jct 18 bearing left onto Sauchiehall Street. Take the fourth turning on the right into Blythswood Street followed by the third left into West George Street where you will find 191 on the right hand side on the corner of Wellington Street.

Approaching from the West (Airport)

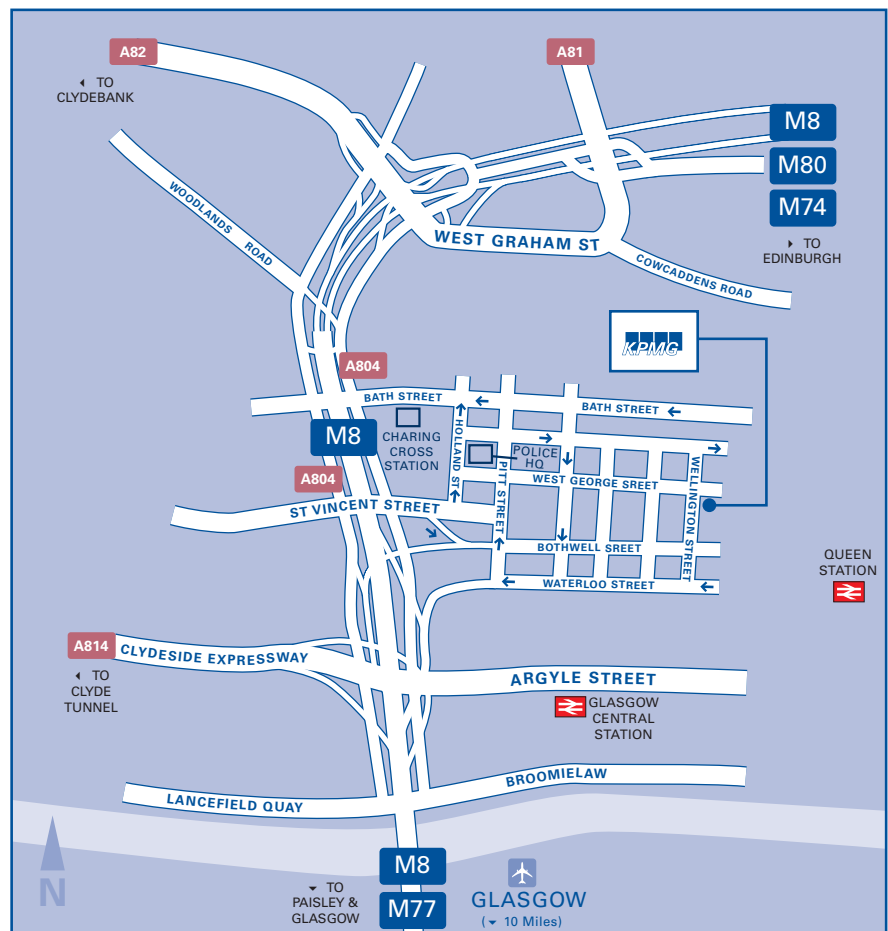
Exit M8 Jct 18 onto Bothwell Street. Take the first left into Pitt Street. Take the second turning on the right into West George Street where you will find 191 on the righthand side on the corner of Wellington Street.

Rail

The nearest station is Glasgow Queen Street and Glasgow Central. Both are a five minute walk to the office.

Parking

There is no visitor parking available at this office.



Source: KPMG LLP (UK), 2007.